



## Main Street Monday!



We are excited to announce that Brittany Cradic became the full time director of London's Main Street program on Friday, Dec. 1st!

Brittany has been serving as an interim in this role for some time. We are glad that she is now officially the director and we look forward to our continued work with her and her community! Just 20 shopping days left before Christmas! Make sure your gifts under the tree support local businesses. It will help you be on Santa's nice list!





Guess where we found Cadiz this week! Yes, that right, at the UK game! There was even a video shown on the big screen! Great advertising to a captive crowd of 25,000+

We had a great board training in Middlesboro yesterday. We were thrilled to have Shane Barton our CEDIK partner join us and share how our organizations are working together in the southeast region. We also learned about a new projections screen. I'm sure someone thought it was better, but the old school pull & hook is the way to go. Thanks to everyone who contributed to make it a great day! We also stopped in to check out Pineville's building rehabs that are taking place and to see several new businesses!



## 50 Marketing Habits EVERY BUSINESS SHOULD HAVE 1. START FRESH EVERY DAY GET AND USE BUSINESS CARDS 2

WRITE A BLOG AND SHARE HELPFUL INFO WEEKLY 4. LISTEN TO YOUR CUSTOMERS

KEEP AN ONGOING LIST OF CREATIVE

IDEAS 6. READ A POPULAR BUSINESS BOOK FOR INSPIRATION

CREATE A FACEBOOK BUSINESS PAGE 7: CREATE A TWITTER PROFILE 8.

- CREATE PINTEREST PROFILE
- 10. CREATE AN INSTAGRAM PROFILE 11. CREATE A GOOGLE + PAGE

12. JOIN GOOGLE + COMMUNITIES TO

NETWORK

13. USE YOUR SOCIAL MEDIA TO ENGAGE FANS

- 14. SEND AN E-MAIL NEWSLETTER 15. USE YOUR SOCIAL MEDIA TO PROVIDE CUSTOMER SERVICE 16. COLLECT E-MAIL ADDRESSES 17. OFFER A DISCOUNT OR SPECIAL OFFER
- 18. HOST A GIVEAWAY 19. ASK CUSTOMERS FOR REFERRALS
- 20. ASK FRIENDS AND FAMILY FOR REFERRALS 21. CREATE A REFERRAL NETWORK WITH
- OTHER PROFESSIONALS 22. ASK CUSTOMERS FOR TESTIMONIALS
- 23. SPONSOR A CAUSE OR LOCAL EVENT

24. GET INTERVIEWED ON A BLOG,

MAGAZINE, OR PODCAST 25. USE SEO TO DRIVE TRAFFIC

26. NETWORK WITH OTHER BUSINESS OWNERS

27. USE GOOGLE ADWORDS 28. ADVERTISE ON FACEBOOK 29. ADVERTISE ON TWITTER

30. ADVERTISE ON LINKEDIN

- 31. NETWORK IN LINKEDIN GROUPS 32. ADVERTISE ON PINTEREST
- 33. SEGMENT YOUR ADVERTISING: NEW &
- EXISTING CUSTOMERS+ YOUR EMAIL LIST 34. ADD A RETARGETING PIXEL TO YOUR
- WEBSITE TO ADVERTISE TO WEBSITE VISITORS 35. ATTEND A NETWORK EVENT
- 36. OFFER A FREEBIE TO FANS

37. THANK YOUR CUSTOMERS 38. REVIEW COMPETITORS, SEE WHAT IS

WORKING AND WHAT IS NOT.

39. HOST AN ONLINE WORKSHOP, WEBINAR, OR TRAINING

40. WRITE A GUEST BLOG

- 41. SUBMIT ARTICLES TO LARGE WEBSITES
- LIKE HUFFINGTON POST

42. WRITE A PRESS RELEASE

- 43. ASK CUSTOMERS FOR FEEDBACK 44. USE VIDEOS TO MARKET YOUR BUSINESS
- 45. NETWORK IN FACEBOOK GROUPS
- 46. CREATE YOUR OWN FACEBOOK GROUP 47. OFFER AN AFFILIATE PROGRAM
- 48. ASK ANOTHER BUSINESS TO PROMOTE
- YOUR BUSINESS 49. SEND PERSONAL CARDS TO CUSTOMERS

50. MOST IMPORTANTLY, EVERY DAY: PROVIDE VALUE

MARKETING SOLVED marketingsolved.com









Christmas Parade at 5:00pm! Call Bonnie Porter for more into 606-793-4006 Sponsored by Paintsville Main Street

There's a new business on the Square in Scottville! "Arts on the Square" opened Tuesday, November 28 next to the Farmacy. Owner, Kathy McCluskey, will be offering art classes, selling art supplies and displaying local artists' work for sale on consignment. Hours are Tuesday thru Saturday, 11-6. For more information call 270.392.0829



KYMS is going to Beattyville just for this! Stop in one of the newest shops, Chocolat Inn & Café!





Celebrate the Holidays in Morehead

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14th Annual Ye Olde Madrigal Feaste Tearsby Nov & ord Frider Den 1 | 638 p.a. Borne Doll Foot Measure Neuronates Apples

Appalachian Holiday Arts & Crafts Fair suintin two 219 star-14m suppliestrementer

18th Annual Morehead Hometown Holiday Samue Dec 215-33 m. Main Street

Annual Community Dinner Thanday, Bec. 7 | 4-7 p.m. The Carl Perior Gener

Annual Community Christmas Parade "Celebrating Merry Christmas" Ickes Dec 8 | 5 p.n. Mole Street Scientisme Myceloso International Academic Street Scientisme Myceloso



Santa had to take a rest from all his Shopping Small in Bellevue!





These along with a number of others were on display at Rupp Arena. It could be a great idea in a community when partnering to assist those in need and creating some art at the same time. Maybe you could try to create your logo, the state logo, national, or all 3 !



Santa has been busy! He also stopped in Springfield to see director, Nell Haydon. Wonder which list she is on?

## La Grange, KY - Virtual Raiffan LIVE Virtual Rual fam, LL2, - La Grange, N Werth O C C

The streets were packed in downtown LaGrange last week for Light up LaGrange. This is the view from the virtual railfan Live that director, Karen Eldridge, shared with us at the fall conference!



## WINTER CONFERENCE 2018

This years winter conference will once again be held in Frankfort as it is a budget year. We will have **MAIN STREET DAY** at the Capitol on Wednesday, January 24th beginning at 9:00. Please invite your legislator to have a photo op with you for your local paper! This is a sure way to have them come mingle with you and all of the KYMS communities.

Our current plan is to present the Main Street Awards in the rotunda that day at 1:00. I am awaiting a response from the Governor's Office regarding him presenting them.

**The Kentucky Certified Main Street Director class will begin** on the morning of January 23rd. The year will begin with Organization. Please let KYMS know if you will be participating in this certification. I will give the list to Sam Burgess, chair of the Friends committee and he will be following up with you regarding time, place, cost, etc. This is a great opportunity for point specific training on each of the 4 points.

We will be staying at the Capital Plaza Hotel, 405 Wilkinson Blvd. downtown Frankfort. Call and reserve your room now at 502-227-5100 and ask for the Kentucky Main Street rate.

More information as we confirm our speakers and meeting locations!

This is a busy week at KYMS.

Wednesday is the quarterly Kentucky Heritage Council Meeting Thursday we will be in Harlan with our Power Grant communities and our CEDIK partners. Friday will be the Conference on Food & Agricultural with Ag Commissioner, Ryan Quarles & Bluegrass Tomorrow